

## Sean Butler

**From:** Sean Butler <sbutler@iinet.net.au>  
**Sent:** Monday, 30 May 2011 2:48 PM  
**To:** 'Daniel.Smith@bankwest.com.au'  
**Cc:** Brian Benari  
**Subject:** Lighthouse Revenue & income  
**Attachments:** 1st May to 29th 2011 Charge Report.doc

Hi Daniel,

Latest revenue report for Lighthouse and notes below

### May Turnover

	\$k
2011	324
2010	290
2009	281
2008	317

(as at 29<sup>th</sup>, still 2 days to go)

*Best ever!*

Regards,

Sean Butler

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**From:** Sean Butler [<mailto:sbutler@iinet.net.au>]  
**Sent:** Thursday, 12 May 2011 11:48 AM  
**To:** Robert Byatt at Bankwest  
**Cc:** [michael.mitchell@bankwest.com.au](mailto:michael.mitchell@bankwest.com.au)  
**Subject:** Lighthouse P&L - April

Hi Rob,

Hard work is paying off:

Staff uncertainty is being addressed as best as possible and a big focus on marketing and cost control.

I think key staff will stay until settlement.

### April summary:

Year	T/o	net
	\$k	\$k
2009	290	45
2010	256	44
2011	327	79

*Best ever  
Bankwest still devolve by 1/2  
and int'll received who the-  
charge up to \$110,000 per month +  
18% interest rate  
No Business could  
Survive that!*

As discussed I will do all possible to ensure the Lighthouse Business does well.

Regards

Sean

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**From:** Sean Butler [<mailto:sbutler@iinet.net.au>]  
**Sent:** Wednesday, 11 May 2011 10:12 AM  
**To:** 'GM'  
**Subject:** RE: P&L - April

Yes

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**From:** GM [<mailto:gm@lighthousehotel.com.au>]  
**Sent:** Tuesday, 10 May 2011 4:18 PM  
**To:** Sean Butler (iiNet)  
**Subject:** FW: P&L - April

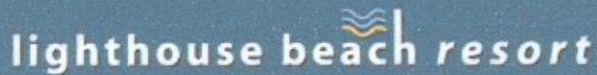
Hi Sean

Just had a quick look at these 2 years (as well as the last 3) and it looks like the best April for 5 years!

As discussed previously and looking at the profit compared to last year that we beat profit by \$34725 and that's with an increase in Maintenance spend of \$8k. Will this trigger another bonus payment?

Kind Regards

Adrian



The logo for Lighthouse Beach Resort features the text "lighthouse beach resort" in a white, lowercase, sans-serif font. Above the word "beach" is a stylized graphic of three wavy lines representing water. The entire logo is set against a dark blue rectangular background with a thin gold border at the bottom.

Adrian Gutteridge  
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